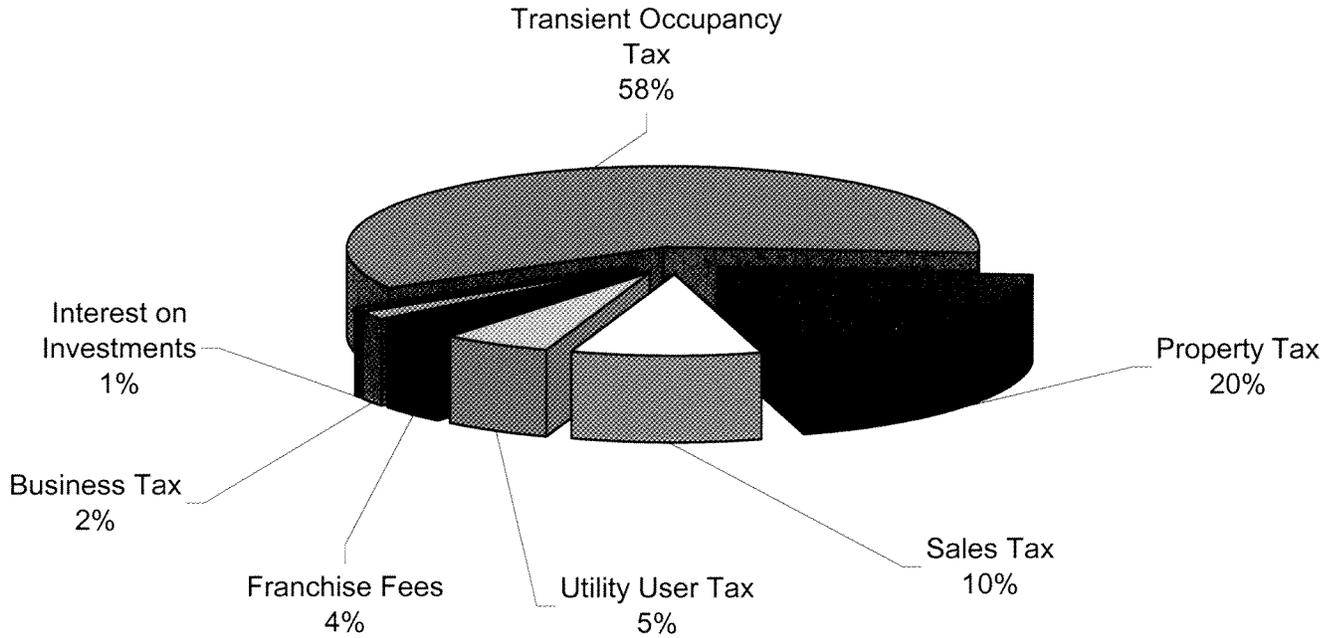


GENERAL FUND REVENUE FISCAL YEAR 2010-11



Where does the money come from?

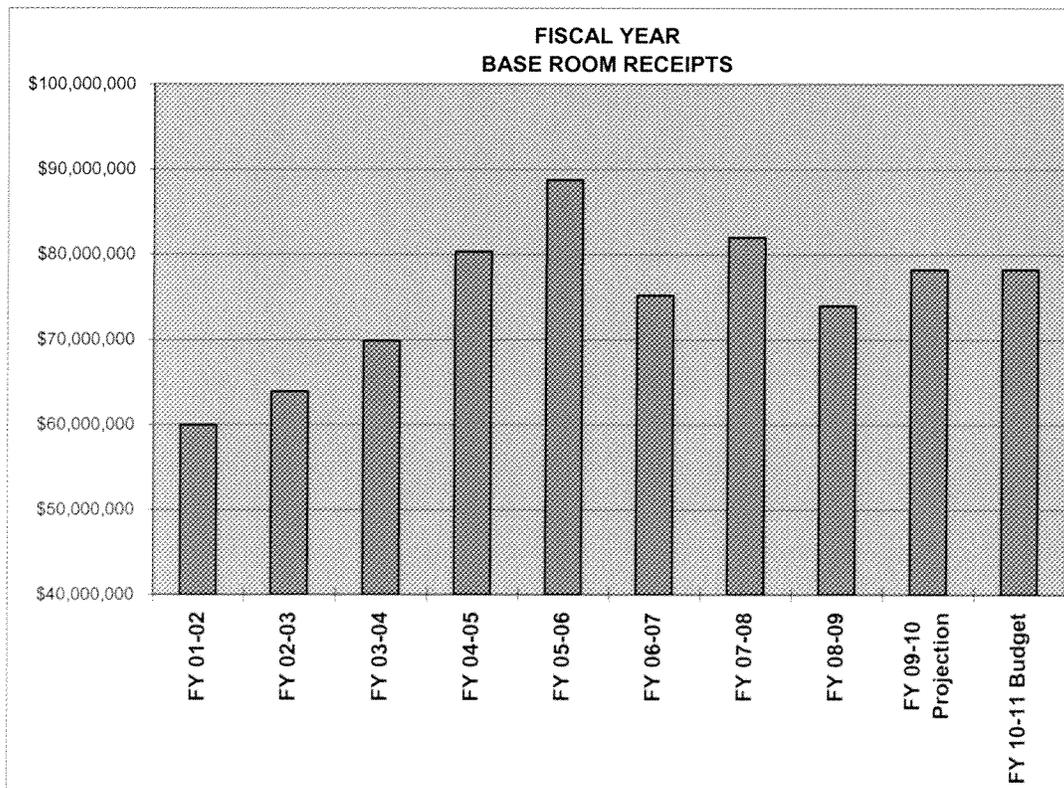
Transient Occupancy Tax	\$ 10,167,318
Property Tax	\$ 3,369,207
Sales Tax	\$ 1,665,714
Utility User Tax	\$ 917,272
Franchise Fees	\$ 646,456
Business Tax	\$ 270,989
Interest on Investments	\$ 97,725
Administrative Service Fees	\$ 35,185
Charges for Services	\$ 31,957
Intergovernmental Revenues	\$ 28,589
Miscellaneous Revenues	\$ 7,922
Total	\$ 17,238,334

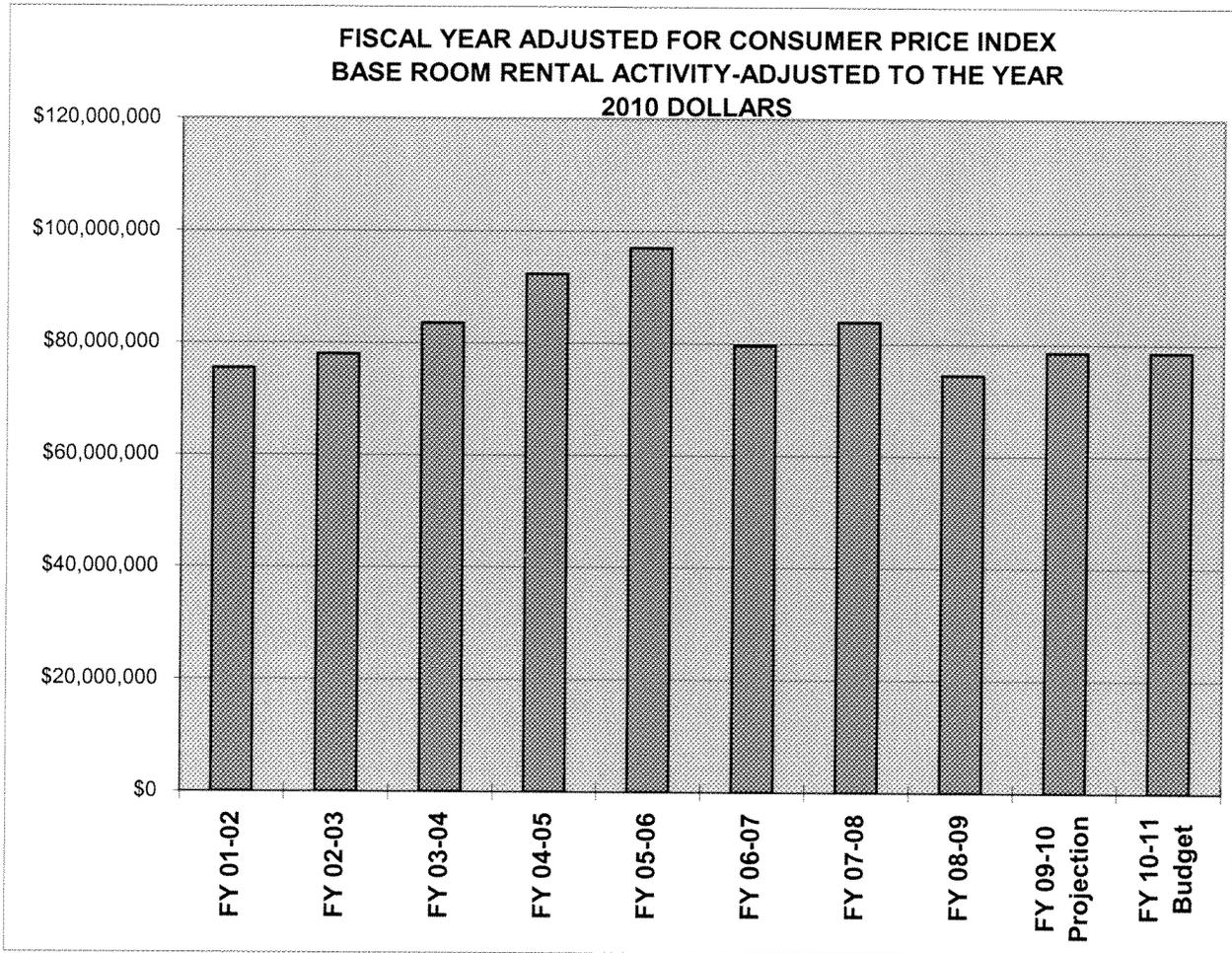
TOWN OF MAMMOTH LAKES
TRANSIENT OCCUPANCY TAX RECEIPTS
MAY 2010
HISTORIC DATA AND FY 10-11 BUDGET PROJECTION

TAX RECEIPTS ON A FISCAL YEAR BASIS					
Calendar 3rd Quarter	Calendar 4th Quarter	Calendar 1st Quarter	Calendar 2nd Quarter	TOTAL	
1,189,322.45	1,139,693.65	2,304,225.58	904,389.27	5,537,630.95	FY 00-01
1,152,725.10	1,133,115.52	2,829,485.11	881,357.15	5,996,682.88	FY 01-02
1,411,645.60	1,506,850.52	3,489,569.28	1,257,756.24	7,665,821.64	FY 02-03
1,463,157.99	1,722,058.06	3,917,917.69	1,280,740.71	8,383,874.45	FY 03-04
1,543,686.93	2,318,248.97	4,392,794.91	1,382,912.91	9,637,643.72	FY 04-05
1,687,426.38	2,056,310.59	4,937,995.76	1,968,307.94	10,650,040.67	FY 05-06
1,756,129.27	1,971,583.89	4,527,369.56	1,370,976.42	9,626,059.14	FY 06-07
1,923,471.72	1,927,215.73	5,544,083.61	1,263,829.66	10,658,600.72	FY 07-08
2,075,570.60	2,067,290.91	4,058,520.59	1,411,841.26	9,613,223.36	FY 08-09
2,029,761.22	2,151,382.52	4,581,513.73	1,405,170.26	10,167,827.73	FY 09-10

Note: January 1, 1995 through June 30, 2002 the tax rate was 10%. Effective July 1, 2002 the tax rate was 12%. Effective October 1, 2006 the tax rate is 13%
Numbers in bold represent estimates.

UNDERLYING BASE ROOM RECEIPTS ON A FISCAL YEAR BASIS					
Calendar 3rd Quarter	Calendar 4th Quarter	Calendar 1st Quarter	Calendar 2nd Quarter	TOTAL	
11,893,224.50	11,396,936.50	23,042,255.80	9,043,892.70	55,376,309.50	FY 00-01
11,527,251.00	11,331,155.20	28,294,851.10	8,813,571.50	59,966,828.80	FY 01-02
11,763,713.33	12,557,087.67	29,079,744.00	10,481,302.00	63,881,847.00	FY 02-03
12,192,983.25	14,350,483.83	32,649,314.08	10,672,839.25	69,865,620.42	FY 03-04
12,864,057.75	19,318,741.42	36,606,624.25	11,524,274.25	80,313,697.67	FY 04-05
14,061,886.50	17,135,921.58	41,149,964.67	16,402,566.17	88,750,338.92	FY 05-06
14,634,410.58	15,166,029.92	34,825,919.69	10,545,972.46	75,172,332.66	FY 06-07
14,795,936.31	14,824,736.38	42,646,797.00	9,721,766.62	81,989,236.31	FY 07-08
15,965,927.69	15,902,237.77	31,219,389.15	10,860,317.38	73,947,872.00	FY 08-09
15,613,547.85	16,549,096.31	35,242,413.31	10,809,002.00	78,214,059.46	FY 09-10
16,472,522.96	17,852,211.93	40,448,447.51	11,917,991.08	86,691,173.49	FY 10-11



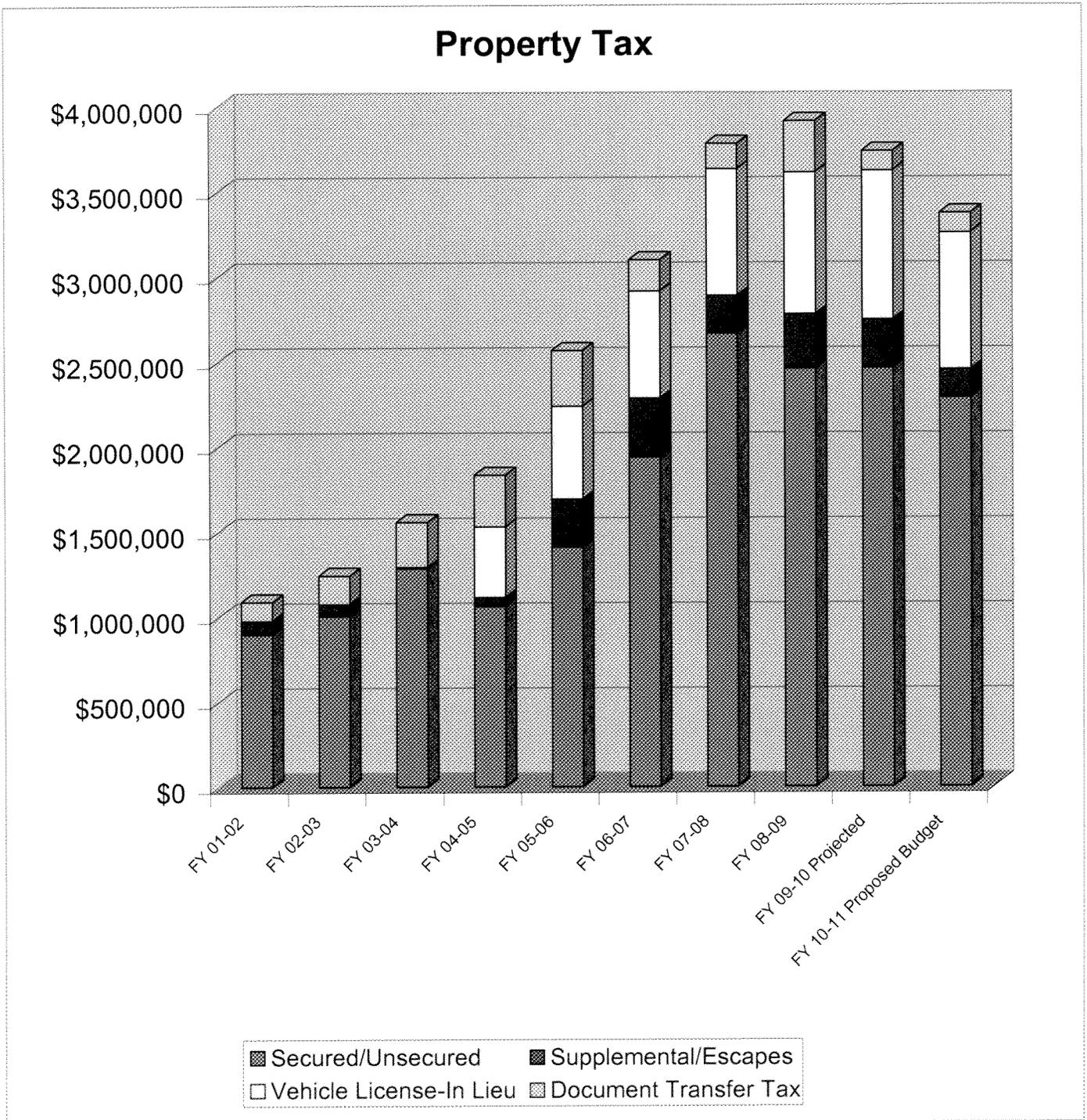


Fiscal Year 2009-10 room rental is a combination of actual receipts and projections for the 2nd quarter.

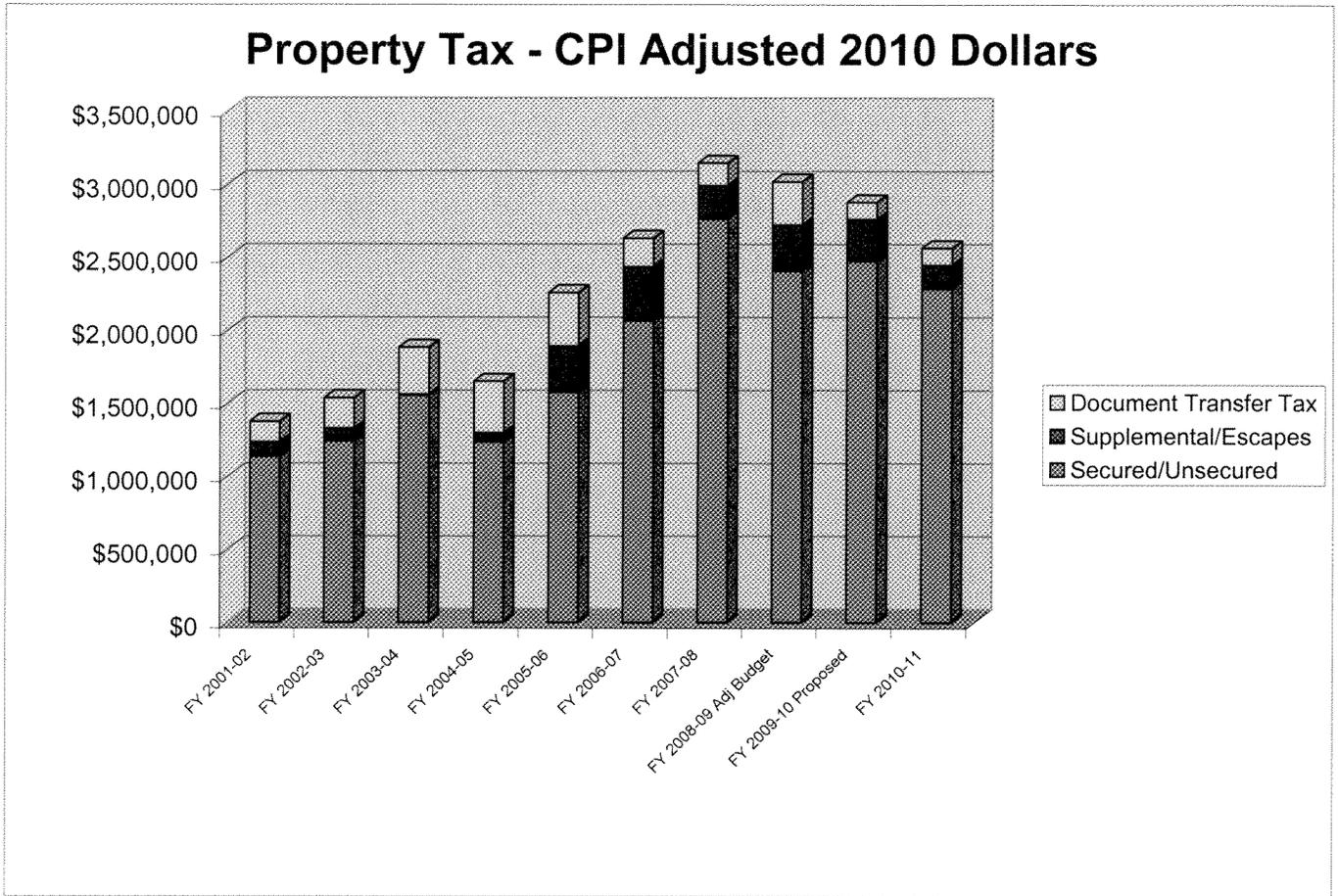
Fiscal Year 2010-11 budget projection after adjusted for the consumer price index and reflected in 2010 dollars is similar to FY 02-03 and FY 09-10.

Town of Mammoth Lakes Reported Transient Facilities Occupancy Percent Information											
Month	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	9-Year Monthly Average
January	42.20%	50.70%	55.48%	54.50%	54.14%	58.84%	42.00%	48.50%	39.40%	44.60%	49.53%
February	55.30%	55.00%	55.77%	56.80%	54.73%	58.48%	48.11%	49.10%	43.20%	48.18%	52.94%
March	50.90%	57.20%	51.22%	45.60%	56.91%	53.95%	42.48%	50.10%	34.10%	39.90%	49.16%
April	40.60%	35.90%	41.88%	39.20%	37.46%	52.62%	29.80%	27.60%	30.30%		37.26%
May	20.30%	20.40%	26.04%	20.50%	24.41%	24.77%	16.74%	16.50%	18.00%		20.85%
June	26.40%	28.20%	27.33%	27.40%	28.07%	26.27%	25.67%	27.80%	24.80%		26.88%
July	44.80%	42.50%	40.70%	43.20%	41.04%	40.54%	40.18%	41.70%	39.80%		41.61%
August	53.50%	53.00%	49.24%	48.50%	47.45%	46.84%	48.28%	51.80%	44.00%		49.18%
September	29.40%	31.40%	28.77%	33.10%	34.74%	33.17%	28.00%	25.20%	27.40%		30.13%
October	19.90%	19.70%	21.36%	23.60%	16.96%	19.91%	17.03%	16.00%	15.60%		18.90%
November	18.40%	22.70%	22.23%	33.10%	19.64%	14.23%	12.19%	13.30%	11.50%		18.59%
December	44.70%	42.20%	42.29%	50.20%	43.72%	40.88%	41.07%	34.12%	35.60%		41.64%
AVERAGES:	37.20%	38.24%	38.53%	39.64%	38.27%	39.21%	32.63%	33.48%	30.30%		36.39%

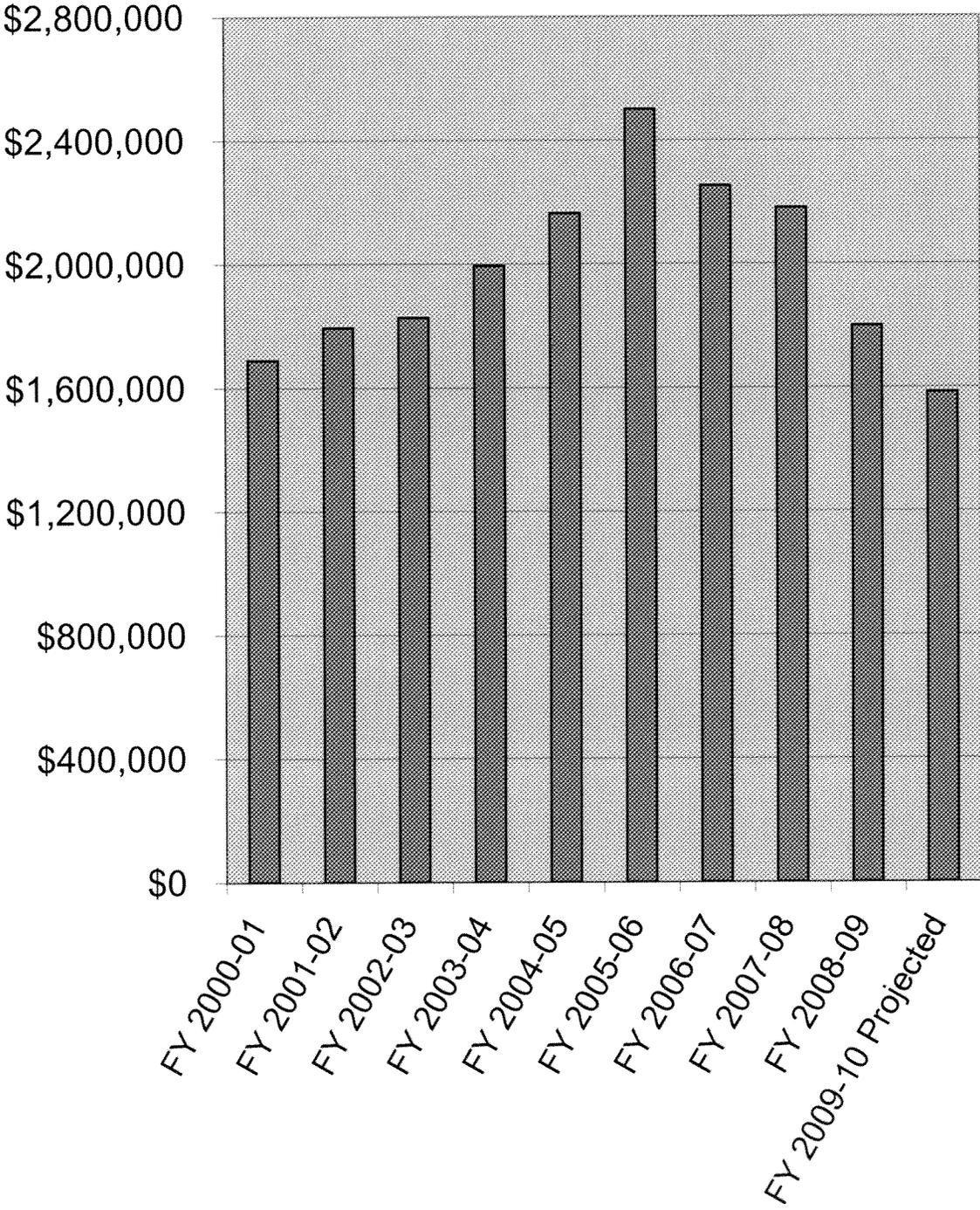
Fiscal Year	FY 01-02	FY 02-03	FY 03-04	FY 04-05	FY 05-06	FY 06-07	FY 07-08	FY 08-09	FY 09-10 *	FY 10-11
Fiscal Year Occupancy Avg	38.18%	39.10%	37.38%	40.62%	39.87%	33.36%	33.86%	30.99%	31.64%	
CPI Adjusted Rent for 2010 Dollars	75,477,087	77,974,246	83,583,018	92,352,840	97,030,288	79,640,470	83,913,991	74,454,049	78,511,807	78,507,874

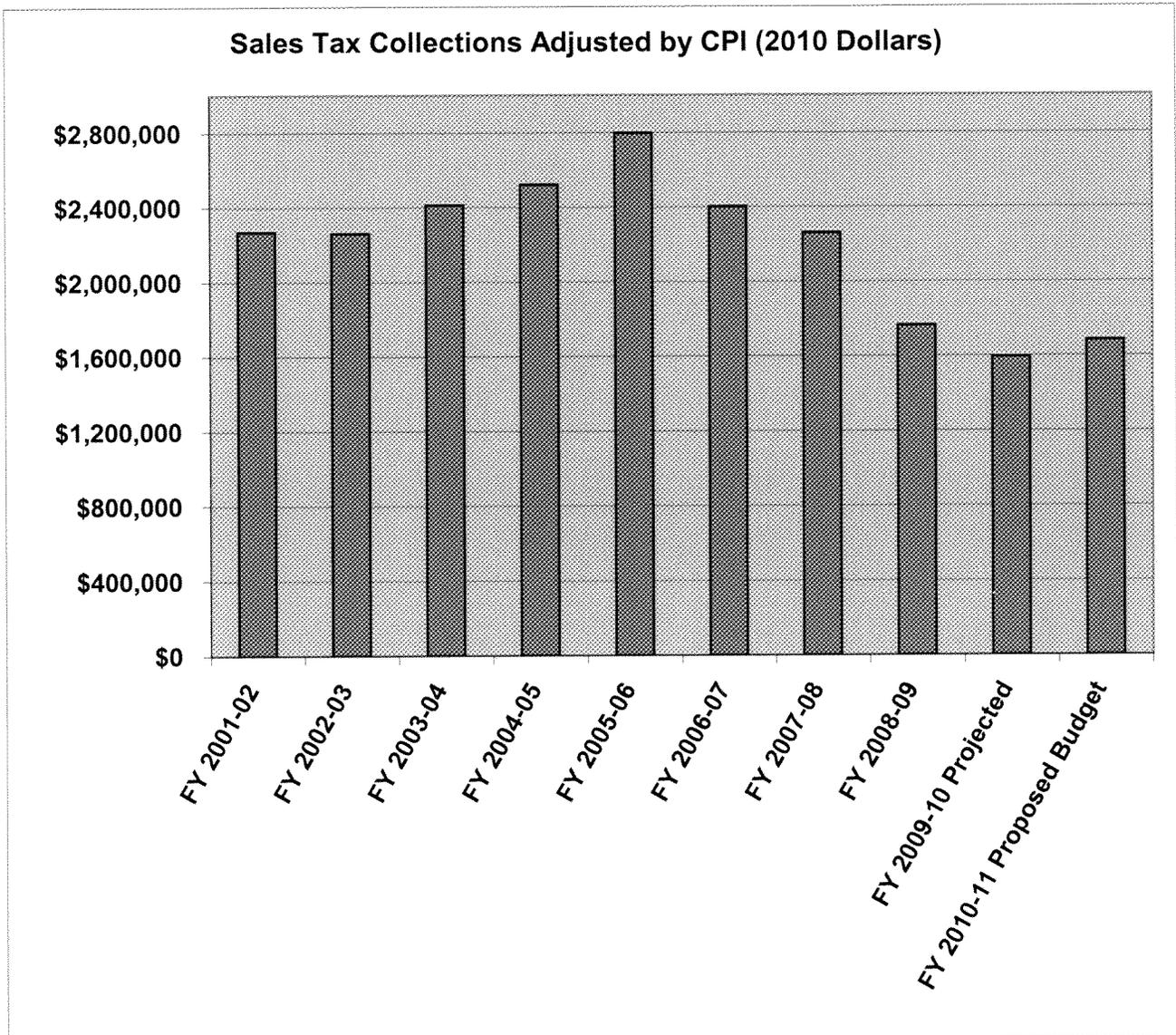


* Actual Receipts and Projection of Year End Receipts

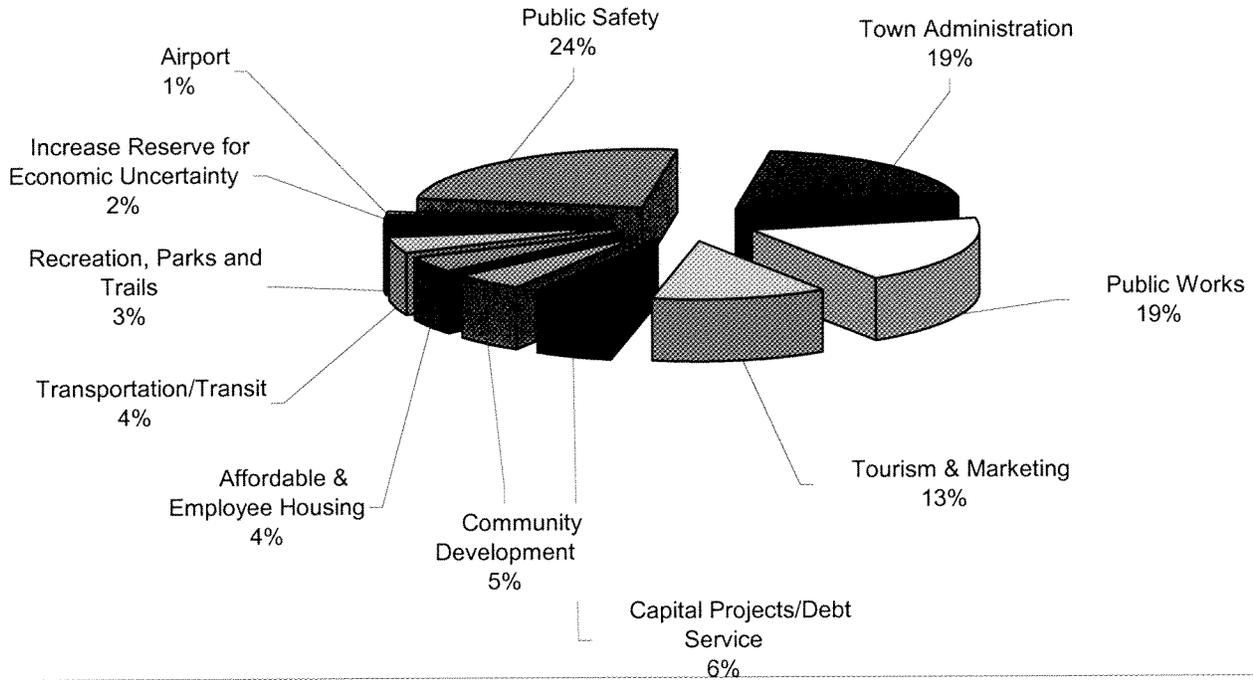


Sales Tax Collections





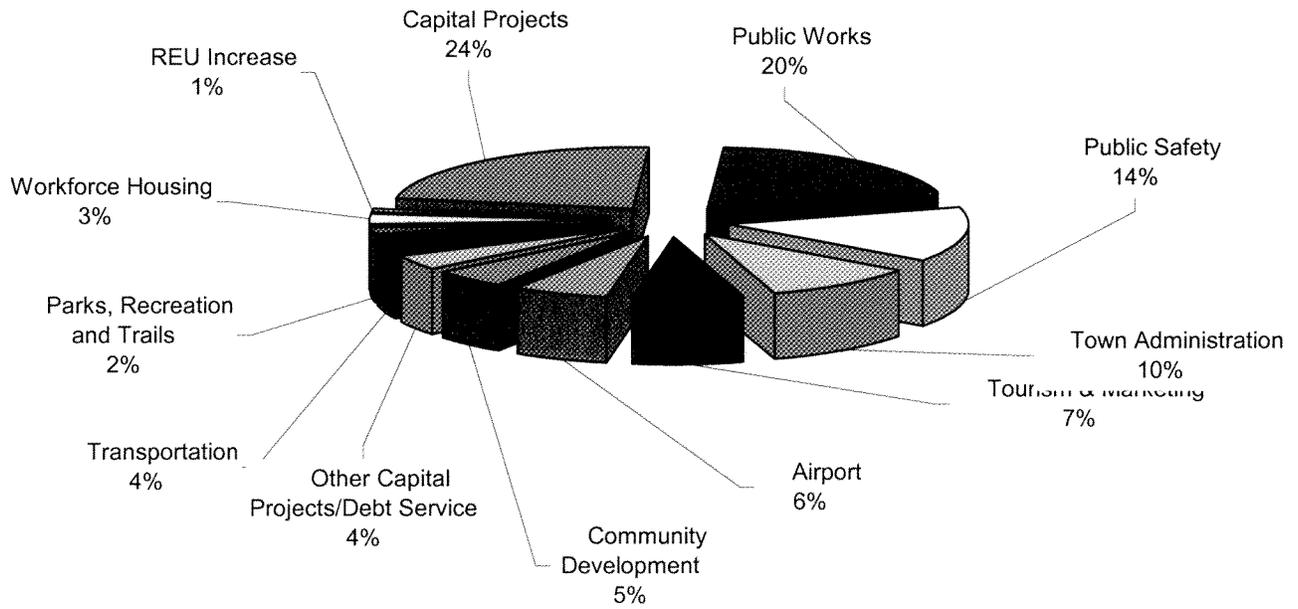
GENERAL FUND EXPENDITURES FISCAL YEAR 2010-11



Where does the General Fund money go?

Public Safety	\$ 4,417,619
Town Administration	\$ 3,458,355
Public Works	\$ 3,329,192
Tourism & Marketing	\$ 2,226,242
Capital Projects/Debt Service	\$ 980,576
Community Development	\$ 929,122
Affordable & Employee Housing	\$ 796,678
Transportation/Transit	\$ 782,101
Recreation, Parks and Trails	\$ 463,934
Increase Reserve for Economic Uncertainty	\$ 288,500
Airport	\$ 126,015
Local Program Funding	\$ 32,000
Total	\$ 17,830,334

EXPENDITURES BY DEPARTMENT FISCAL YEAR 2010-11



How much does each department spend?

Capital Projects	\$ 7,896,424
Public Works	\$ 6,570,218
Public Safety	\$ 4,900,137
Town Administration	\$ 3,458,355
Tourism & Marketing	\$ 2,492,555
Airport	\$ 2,170,042
Community Development	\$ 1,740,102
Other Capital Projects/Debt Service	\$ 1,334,376
Transportation	\$ 1,229,532
Parks, Recreation and Trails	\$ 835,579
Workforce Housing	\$ 896,678
REU Increase	\$ 288,500
Total	\$ 25,916,074

**Staffing Level Summary
Budget 2010-11
Full Time and Part Time Service Levels**

Department Division	FY 06-07 Full-time Equivalent Staff	FY 07-08 Full-time Equivalent Staff	FY 08-09 Full-time Equivalent Staff**	FY 09-10 Full-time Equivalent Staff	FY 10-11 Full-time Equivalent Staff
Town Management	3.00	3.00	3.00	2.72	3.00
Legal Services	1.00	1.00	1.00	0.91	1.00
Town Clerk	2.00	2.00	2.00	1.82	1.00
Finance	5.10	*6.14	6.00	4.54	5.00
Personnel Services	2.00	2.33	2.00	1.82	2.00
Information Systems	1.00	1.00	1.00	0.91	1.00
Public Safety					
Sworn	21.00	#23.00	22.00	21.00	19.00
Non-Sworn	5.00	5.05	4.00	2.72	3.00
Tourism & Marketing	12.15	13.88	11.57	9.57	0.00
Parks, Recreation and Trails	4.56	6.87	6.87	6.87	7.59
Parks Maintenance	8.30	7.89	8.53	6.52	6.90
Community Development	20.48	18.61	14.50	10.89	13.00
Public Works	9.82	10.88	9.43	6.83	6.00
Street Maintenance	14.70	16.36	15.88	13.77	16.70
Garage	6.00	&6.00	6.00	5.45	6.00
Airport/Transit	2.13	2.13	3.40	3.76	4.60
Total	118.24	126.14	117.20	100.10	95.79

07-08 Adjustments - Adjusted subsequent to Council direction during FY 07-08.

*New Finance Department position to service Eastern Sierra Transit accounting per contract.

Sworn officers originally budgeted for 22. Resolution 07-49 added one 8-1-07.

& Garage staff published in 07-08 budget as 5 full-time in error.

08-09 Adjustments

**3 positions that are vacant were unfunded through Council action August 20, 2008.

09-10 FTE equivalents reflects the impact of furloughs by reducing FTE.